# Celebrating 18 years in business!

Celebrating 18 years in business, Mortgage Information Bureau was set up with a vision of providing a quality one stop mortgage service. Since our launch in 2001, we have continued to grow and expand and are excited to announce that we have now relocated to bigger premises at 49 Main Street, Baillieston.



Meet the team (from left to right:) Laura, Jason, Angela, Fiona, Ian and Jordan with Marion (seated)

Our comprehensive service not only ensures that we hold your hand throughout the full process from the initial appointment to collecting your keys or finding you a better deal and we endeavour to help you keep your home through difficult times. Our specialist protection advisers assist in creating financial peace of mind by recommending protection benefits specific to your family needs.

Company owner Marion Martin, who has over 31 years industry experience, said "Giving a professional service to our clients is our main priority, which is why our team are trained to a high standard. The mortgage and property industry can be very complex and with so many options available, clients need expert advice from people they trust. This is where we can help by offering a personalised service."

We are very grateful to our loyal clients, as most of our business success comes from repeat custom and referrals. We see the same familiar faces every other year and are now providing advice to their children and even their grandchildren.

In 2014 our vision for an even more comprehensive service continued and we decided to launch our estate agency, Harbor Property, directed by Marion's son, Jason Gillan, who has been involved in the family business since 2006.

With continued client support and development, we have grown over the past 4 years and are now refurbishing our other office at 122 Main Street, Baillieston. This will see Harbor Property operating solely to become a recognised estate agency throughout Glasgow.

Having adopted the principles set by Mortgage Information Bureau, Harbor aims to continue in creating stress-free property sales. Our personal approach allows you to speak to your case owner by phone or email, as well as embracing modern technology – or you can visit our office!

Many people are now approaching online agents to cut costs, but our clients experience online pricing, without compromising on service.

At Mortgage Information Bureau and Harbor Property, we believe your family and home are most precious in life which is why our services are geared towards friendly, hands-on advice and proper conversations. If you are thinking of moving home or need mortgage or protection advice, call us today for a free consultation.

"We used Mortgage Information Bureau to remortgage and move home, we were over the moon with the friendly and professional service. When it came to selling, we used Harbor Property. We had no problem going back to Harbor when my mother wanted to sell and have continued recommending them to family and friends" - *Mr & Mrs Hutchison Baillieston*


## Mortgage Information Bureau

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